

Campaign	Impressions	Clicks	CTR	Cost	Conversions	Cost / conv.
Smart Shopping1	1,416,531	5,873	0.41%	\$2,490.57	74.06	\$33.63
Smart Shopping2	890,778	4,641	0.52%	\$2,052.16	75.98	\$27.01
Shopping Campaign - 1	146,350	961	0.66%	\$408.16	1	\$408.16
Shopping Campaign - 2	195,521	858	0.44%	\$405.46	6	\$67.58
Search - Non Branded	14,667	660	4.5%	\$1,107.63	4	\$276.91

Oct 1, 2020 - Oct 31, 2020

Gender

Age

Region

Network (with sea...

Device

Steps

Sales funnel

Influence factors

Advertising capacity

Potential Impressions

11,949,865 **±** 29.9%

Impressions

2,682,370 **\$** 52.5%

Cost

\$8,121.10 **±** 54.2%

Avg. CPC

Related metrics

\$0.58 **\$** 31.5%

Top of page rate

87.91% **±** 5.1%

Budget Bids

Quality

Visitors

Conversions

Clicks 13,998

17.3% **17.3**%

Conversions 189.79

-0.7%

CTR

0.52%

₽ -23.1%

Conv. rate

1.36%

-15.3%

Keyword quality score

5.5

₽ -31.3%

Ads

Quality

Cost / conv.

\$42.79

± 55.3%

Landing page quality



Gender

Region

Network (with sea...

Device

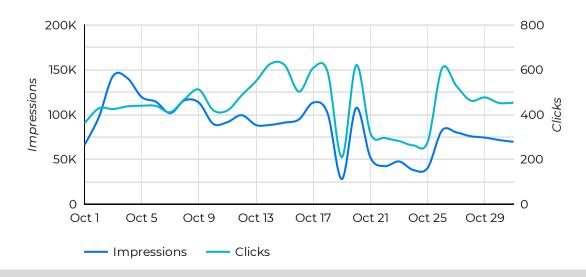
	Day	Impressions	Clicks	CTR	Avg. CPC	Cost	Conversions	Cost / conv.	Conv. rate
1.	Oct 31, 2020	69,707	454	0.65%	\$0.49	\$222.28	12	\$18.52	2.64%
2.	Oct 30, 2020	71,659	452	0.63%	\$0.54	\$243.01	9.5	\$25.58	2.1%
3.	Oct 29, 2020	74,410	477	0.64%	\$0.54	\$259.72	9	\$28.86	1.89%
4.	Oct 28, 2020	75,938	463	0.61%	\$0.59	\$272.55	7	\$38.94	1.51%
5.	Oct 27, 2020	80,234	529	0.66%	\$0.58	\$305.68	11.4	\$26.81	2.16%
6.	Oct 26, 2020	82,361	606	0.74%	\$0.69	\$418.8	10	\$41.88	1.65%
7.	Oct 25, 2020	40,699	279	0.69%	\$0.71	\$197.86	3.6	\$54.96	1.29%
8.	Oct 24, 2020	38,165	263	0.69%	\$0.53	\$138.4	1	\$138.4	0.38%
9.	Oct 23, 2020	47,769	282	0.59%	\$0.69	\$193.27	4.5	\$42.95	1.6%
10.	Oct 22, 2020	42,597	296	0.69%	\$0.78	\$229.75	1	\$229.75	0.34%
11.	Oct 21, 2020	51,997	317	0.61%	\$0.75	\$238.22	1.5	\$158.81	0.47%
12.	Oct 20, 2020	107,509	621	0.58%	\$0.56	\$350.65	3	\$116.88	0.48%

Impressions & Clicks

Google Ads Report

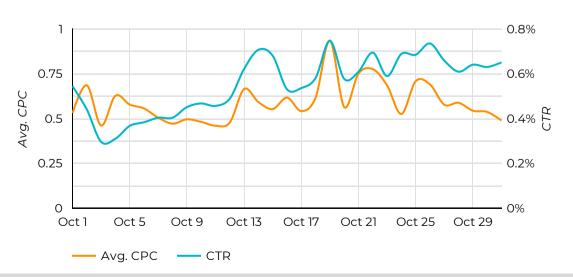
Age

day by day performance



Avg. CPC & CTR

day by day performance





Gender

Age

Region

Network (with sea...

Device

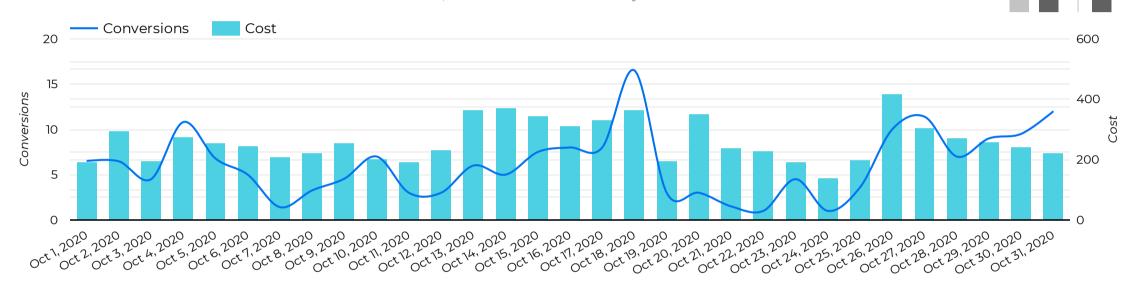
Conversions & Cost

Conversions 189.8

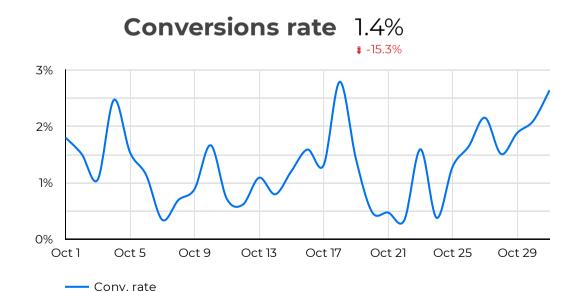
\$8,121.10

₽ -0.7% **±** 54.2%

Cost









Gender •

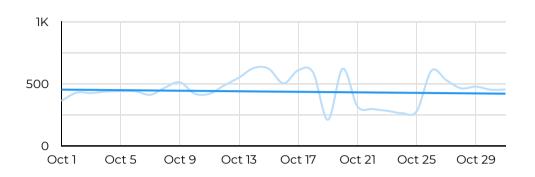
Age ▼

Region

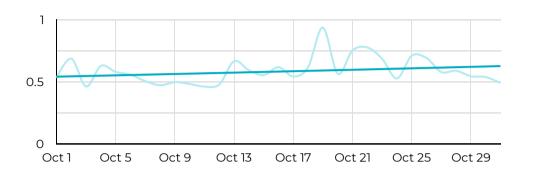
Network (with sea...

Device

Click trend



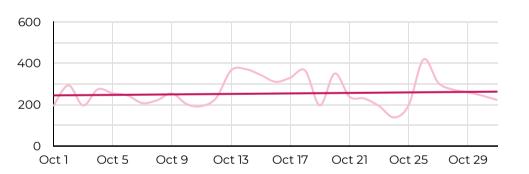
CPC trend



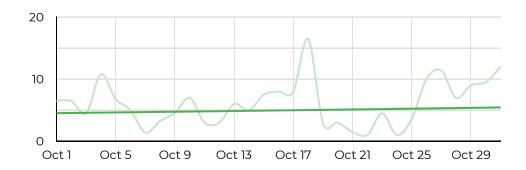
CTR trend



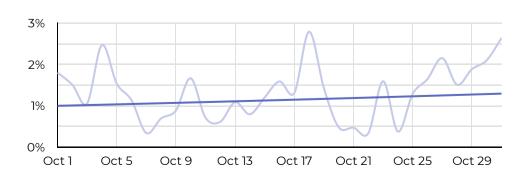
Cost trend



Conversion trend



Conversion rate trend



Gender •

Age ▼

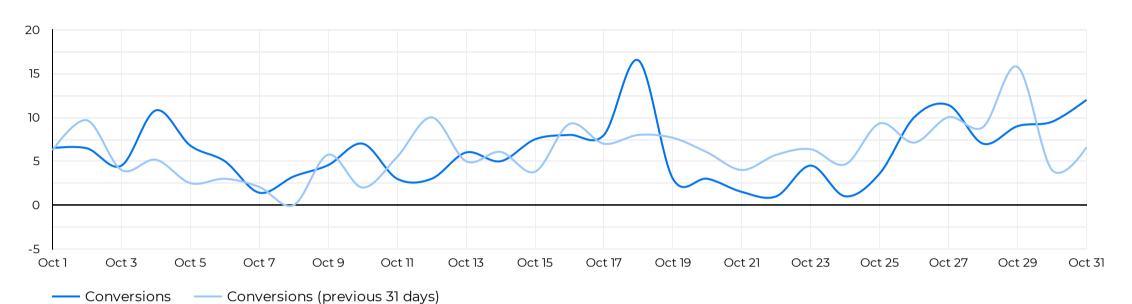
Region

Network (with sea...

Device

Conversions 189.8

₽ -0.7%







Cost \$8.12K



Gender

Age ▼

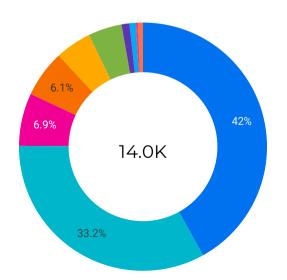
Region

Network (with sea...

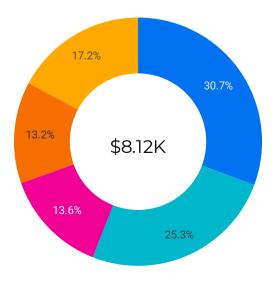
Device

	Campaign	Impressions	Clicks	Cost	Conversions	Conv. rate	Cost / conv.	CTR
1.	Smart Shopping1	1,416,531	5,873	\$2,490.57	74.06	1.26%	\$33.63	0.41%
2.	Smart Shopping2	890,778	4,641	\$2,052.16	75.98	1.64%	\$27.01	0.52%
3.	Shopping Campaign1	146,350	961	\$408.16	1	0.1%	\$408.16	0.66%
4.	Shopping Campaign2	195,521	858	\$405.46	6	0.7%	\$67.58	0.44%
5.	Search - Non Branded	14,667	660	\$1,107.63	4	0.61%	\$276.91	4.5%
6.	Search - Non Branded2	15,613	615	\$1,074.04	3	0.49%	\$358.01	3.94%
7.	Branded1	334	144	\$33.75	10.97	7.62%	\$3.08	43.11%
8.	Branded Campaign1	508	117	\$190.49	4.96	4.24%	\$38.38	23.03%
9.	Branded Campaign2	860	38	\$229.61	4.5	11.84%	\$51.02	4.42%
10.	Dynamic1	531	37	\$52.86	0.03	0.08%	\$1,797.23	6.97%
11.	Dynamic2	541	34	\$54.66	1.04	3.06%	\$52.53	6.28%
12.	Branded2	112	20	\$21.71	4.25	21.25%	\$5.11	17.86%

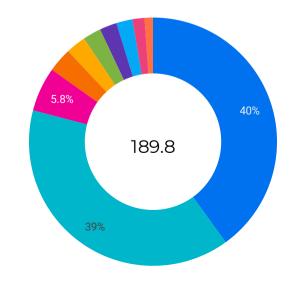
Campaigns clicks



Campaigns cost



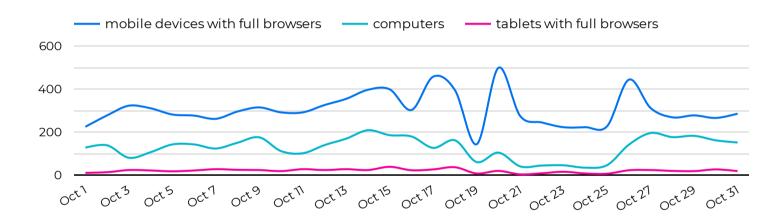
Campaigns conversions



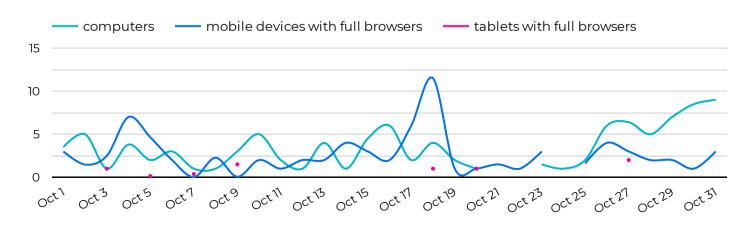


	Device	Impressions	Clicks	CTR	Avg. CPC	Cost	Conversions	Cost / conv.	Conv. rate
1.	mobile devices w	2,073,665	9,447	0.46%	\$0.48	\$4,511.06	80.57	\$55.99	0.85%
2.	computers	489,088	3,941	0.81%	\$0.83	\$3,282.43	102.2	\$32.12	2.59%
3.	tablets with full b	119,612	610	0.51%	\$0.54	\$327.61	7.02	\$46.65	1.15%
4.	TV screens	5	0	0%	\$0	\$0	0	\$0	0%

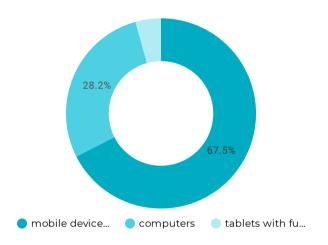
Devices by clicks

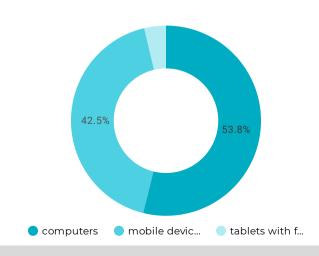


Devices by conversions



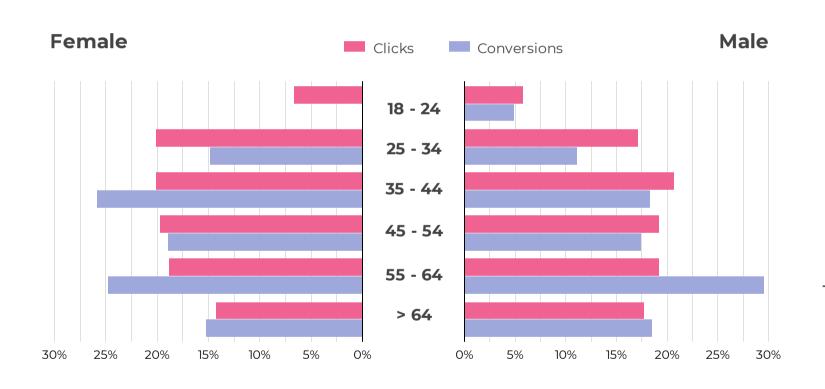
Total clicks: 13,998



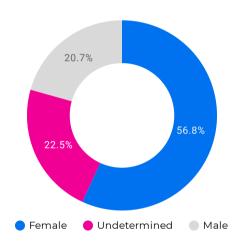


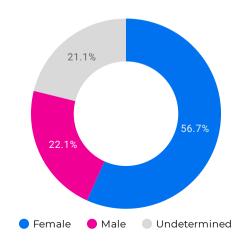
Gender → Age → Region → Network (with sea... → Device →

Gender	Impressions	Clicks •	CTR	Avg. CPC	Cost	Conversions	Cost / conv.	Conv. rate
1. Female	1,378,419	7,956	0.58%	\$0.59	\$4,696.18	107.66	\$43.62	1.35%
2. Undetermined	781,249	3,151	0.4%	\$0.53	\$1,659.32	40.13	\$41.35	1.27%
3. Male	522,702	2,891	0.55%	\$0.61	\$1,765.6	42	\$42.04	1.45%



Total clicks: 13,998



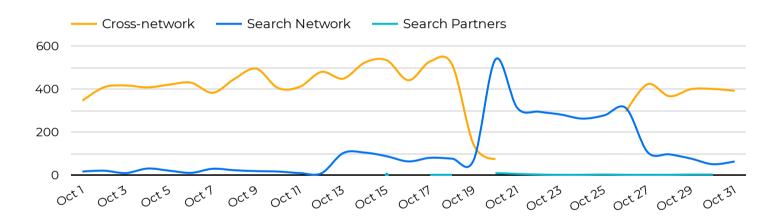


Oct 1, 2020 - Oct 31, 2020

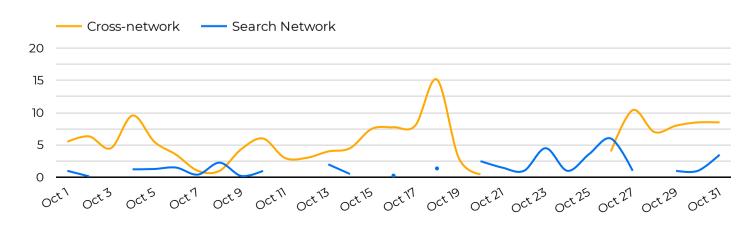
Gender → Age → Region → Network (with sea... → Device →

	Network (with search partners)	Clicks	Cost	Conversions	Cost / conv.	Conv. rate
1.	Cross-network	10,514	\$4,542.73	150.04	\$30.28	1.43%
2.	Search Network	3,454	\$3,559.91	39.75	\$89.56	1.15%
3.	Search Partners	30	\$18.46	0	\$0	0%

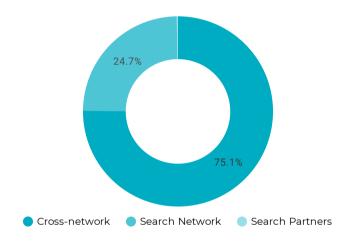
Clicks by network

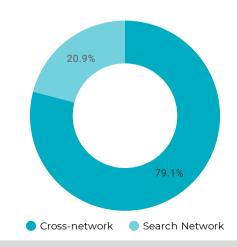


Conversions by network



Total clicks: 13,998





Oct 1, 2020 - Oct 31, 2020

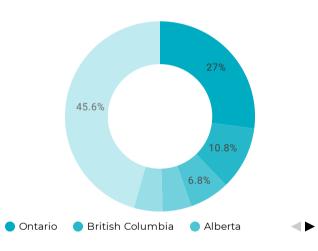
Gender → Age → Region → Network (with sea... → Device →

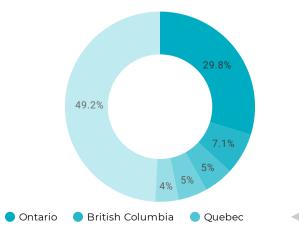
	Region	Impressions	Clicks	CTR	Avg. CPC	Cost	Conversions	Cost / conv.
1.	Ontario	777,933	3,760	0.48%	\$0.54	\$2,045.16	56.5	\$36.2
2.	British Columbia	282,657	1,501	0.53%	\$0.55	\$827.52	13.5	\$61.3
3.	Alberta	198,625	953	0.48%	\$0.52	\$498.24	7.16	\$69.62
4.	Quebec	126,941	683	0.54%	\$0.58	\$393.5	9.5	\$41.42

Clicks by geo



Total clicks: 13,998





Oct 1, 2020 - Oct 31, 2020

Gender • Age • Region • Network (with sea... • Device •

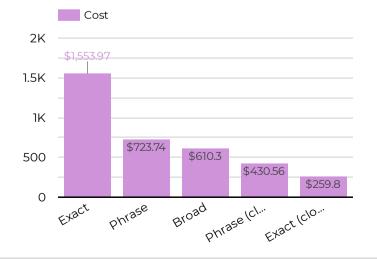
	Search term	Query match type	Impressions	Clicks •	CTR	Avg. CPC	Cost	Conversions	Cost / conv.
1.	searchterm#1	Exact	307	144	46.91%	\$0.07	\$10.46	9.4	\$1.11
2.	searchterm#2	Exact	121	74	61.16%	\$0.17	\$12.28	4.83	\$2.54
3.	searchterm#3	Exact	562	50	8.9%	\$2.05	\$102.68	0	\$0
4.	searchterm#4	Exact	383	40	10.44%	\$1.15	\$46.14	0	\$0
5.	searchterm#5	Exact	133	26	19.55%	\$1.45	\$37.8	1	\$37.8
6.	searchterm#6	Broad	394	24	6.09%	\$7.74	\$185.77	0	\$0
7.	searchterm#7	Exact	317	18	5.68%	\$1.58	\$28.51	0	\$0
8.	searchterm#8	Exact	349	15	4.3%	\$0.87	\$13.04	0	\$0
9.	searchterm#9	Exact	175	14	8%	\$1.45	\$20.31	0	\$0
10.	searchterm#10	Exact	585	13	2.22%	\$1.1	\$14.27	0	\$0
11.	searchterm#11	Exact	66	13	19.7%	\$1.06	\$13.78	1	\$13.78

by Impressions

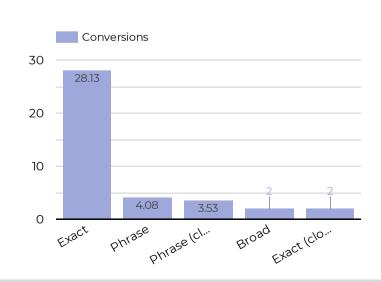
15K 12,913 10K 5K 1,083 742 384 326 0 Exact Broad Phrase Exact Iclo... phrase Icl...

Search Term Match Type

by Cost

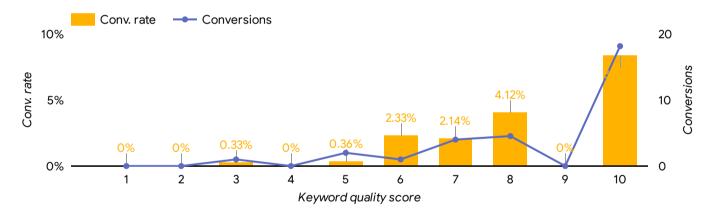


by Conversions

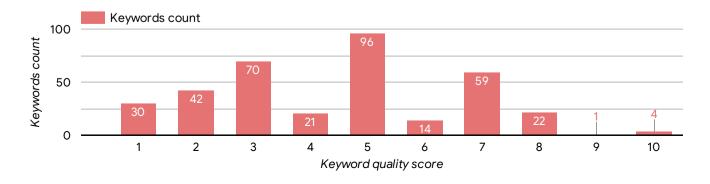


Search keyword	Keyword qu	Search keywo	Impressions	Clicks •	CTR	Avg. CPC	Cost	Conversions	Cost / conv.	Conv. rate
keyword#1	10	Exact	325	143	44%	\$0.06	\$8.52	11.23	\$0.76	7.85%
keyword#2	10	Exact	86	55	63.95%	\$0.17	\$9.48	4.83	\$1.96	8.79%
keyword#3	5	Phrase	1,609	49	3.05%	\$1.56	\$76.26	0	\$0	0%
keyword#4	3	Exact	748	49	6.55%	\$2.09	\$102.19	0	\$0	0%
keyword#5	5	Exact	450	44	9.78%	\$1.14	\$50.16	0	\$0	0%
keyword#6	8	Broad	916	40	4.37%	\$6.71	\$268.37	3.83	\$70.01	9.58%

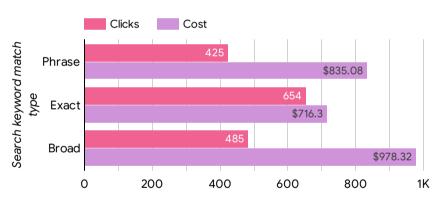
Conv. rate & Conversions by Quality Score



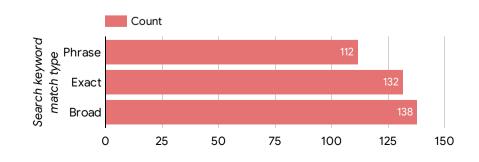
Keywords by Quality Score



Clicks & Cost by Match Type



Keywords by Match type



Oct 1, 2020 - Oct 31, 2020

Gender **▼**

Age ▼

Region

Network (with sea...

Device

Hour	Impressions	Clicks	CTR	Conversions	Conv. rate
0	110,768	611	0.55%	4.81	0.79%
1	74,523	430	0.58%	6.15	1.43%
2	49,676	317	0.64%	0	0%
3	31,830	182	0.57%	3	1.65%
4	23,449	151	0.64%	3	1.99%
5	22,105	125	0.57%	0	0%
6	30,215	170	0.56%	1	0.59%
7	50,885	266	0.52%	5.33	2.01%
8	77,941	447	0.57%	10.78	2.41%
9	108,212	589	0.54%	10.25	1.74%
10	130,989	689	0.53%	15.59	2.26%
11	142,023	771	0.54%	10.39	1.35%
12	143,743	769	0.53%	8.67	1.13%
13	147,520	759	0.51%	12.43	1.64%
14	148,536	766	0.52%	10.42	1.36%
15	169,830	936	0.55%	19.03	2.03%
16	168,649	884	0.52%	10.82	1.22%
17	174,365	922	0.53%	11.36	1.23%
18	160,029	790	0.49%	12.97	1.64%
19	158,358	756	0.48%	8.7	1.15%
20	156,840	791	0.5%	7.5	0.95%
21	143,706	685	0.48%	7.5	1.09%
22	138,701	636	0.46%	5.81	0.91%

Day of week	Impressions	Clicks	CTR	Conversions	Conv. rate
Sunday	374,798	1,726	0.46%	33.9	1.96%
Monday	329,531	1,743	0.53%	22.78	1.31%
Tuesday	390,490	2,139	0.55%	25.4	1.19%
Wednesday	318,227	1,818	0.57%	14.91	0.82%
Thursday	390,391	2,224	0.57%	27.26	1.23%
Friday	424,527	2,177	0.51%	33.03	1.52%
Saturday	454,406	2,171	0.48%	32.5	1.5%

Days & Hours

4.65%

5%

10%

3.21%

0%

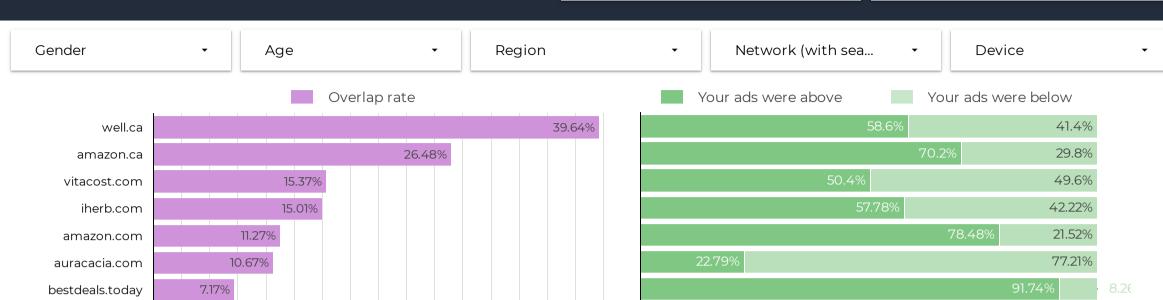
55.88%

86.7%

16.27%

100%

90%



How often another participant's ad received an impression when your ad also received an impression.

15%

20%

25%

30%

35%

40%

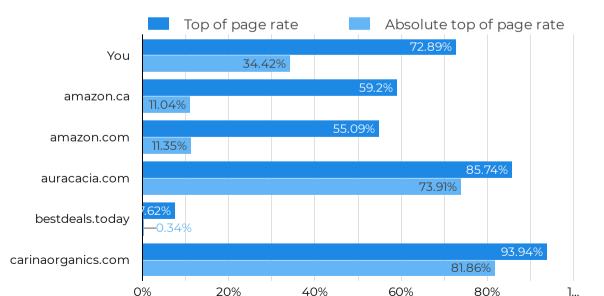
0%

10%

20%

30%

40%



How often an ad was shown at the top of the page or at the absolute top of the page.

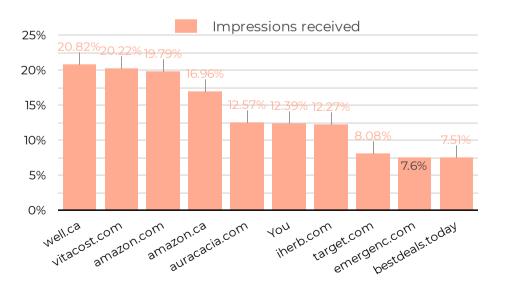
How often the other participant's ad was shown in a higher position than yours was, when both of your ads were shown at the same time.

50%

60%

70%

80%



The number of impressions received divided by the estimated number of impressions were eligible to receive.

pureformulas.com

pacificabeauty.com

target.com

Oct 1, 2020 - Oct 31, 2020

Gender •

Age ▼

Region

Network (with searc...

Device

